PROMOTION : 800018 DORAL CONV/GAS-B1G1F - FEB '98 PROMOTION SUMMARY REPORT
DRIVE PERIOD: 80200

	NO OF ACCOUNTS	TOTAL SKUS	TOTAL OFFERS	ALLOCATION CASES	ALLOCATION OFFERS
16XXXX 16 BUFFALO REGION				576	86,400
VAP					
CHAIN	1,872	2,147	42,940		
INDEPENDENTS	1,494	2,354	47,080		
VAP TOTAL	3,366	4,501	90,020		
NON-VAP					
CHAIN	120	90	1,800		
INDEPENDENTS	228	11	220		
NON-VAP TOTAL	348	101	2,020		
TOTAL CHAINS	1,992	2,237	44,740		
TOTAL INDEPENDENTS	1,722	2,365	47,300	TOT COMMITTED:	92,040
TOTAL ACCOUNTS	3,714	4,602	92,040	TOT REMAINING:	5,640-

Includes Stewarts / Kinney / Bayne Williams @ 1, Each

Per RMD / DK

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Source: https://www.industrydocuments.ucsf.edu/docs/tlnn0000

UPDATE AS INDICATED FOR EACH PROMOTION

ROU/MGR	CHAIN NAME	CID #	VAP SUPPLIER	#/SKUS		
DK	BRYNE DAIRY (3 stores) VM	1160-00-00	BRYNE DAIRY	CHECK W/ D.KEENEY VM		11/26 1 ✓
CAA	SADO GAS ✓	1260-00-00	DERIGO	2	✓	
RT	JOLLEY ✓	2681-00-00	DOWLINGS	1	✓	
DK	KINNEY DRUGS VM	1874-00-00	KINNEY	CHECK W/ D.KEENEY VM		1 ✓
1210	PAKAM ?	SUB-SUB JOBBER	KLEIN CANDY	CHECK W/1210		
AZ	J-MART ✓	2803-00-00	McLANE NE	1	✓	
RMD	SUGAR CREEK ✓	1227-00-00	McLANE NE	1	✓	
1310/JR	A-PLUS/SUNOCO ✓	0362-02-XX	McLANE NE 0	1	✓	1-B2G1f 8000
1310/JR	A-PLUS/SUNOCO ✓	0362-04-XX	McLANE NE 0	1	✓	1-B2G1f 4
1310	HESS ✓	0353-02-03	McLANE NE 0	1	✓	1- " 11
1310	HESS ✓	0353-03-03	McLANE NE 0	2	✓	2- " 11
1310/JR	A-PLUS/SUNOCO ✓	0362-03-XX	McLANE NE 0 ✓	1 (ONLY FOR ACCTS W/ CONTRACTS)		11
2640/ JR	7-11 SOUTHLAND ✓	0001-XX-XX	McLANE NE 0	TBD ✓	(REMOVE McLANE VAP Allocati	
1310	COASTAL MART ✓	1906-XX-XX	McLANE NE 0 ✓	✓ 2	-B2G1f	
JMc	WAM ✓	PER WK PLAN	MOUNTAIN CANDY	PER WK PLAN	No	
RMD	WILSON FARMS VM	4027-05-00	TOPS (1 per)	CHECK W/RMD	~~If possible~~	
RMD	KWIK-FILL ✓	0565-00-00	TRIPIFOODS	CHECK W/RMD	) Per Model	
DK	STEWARTS VM (218?)	0548-00-00	STEWARTS	CHECK W/ D.KEENEY	1 ✓	
1710/MM	PHAR-MOR VM-MM	2955-00-00	TRIPIFOODS	CHECK W/M McGOVERN		
FN	DAIRY MART DEFENSE	DEF' ACCT GRP		CHECK W/ FRAY 0		

**McLANE NE E-Mail Distribution List: 1110 / 1210 / 1310 / 1645 / 1710 /1744 (McGovern, J.Piscitelli, J. Rago)

with '0's

*** *IF VAP W/'0' ARE ADDED TO PROMOTION - ALL 'CIG' VAPS MUST BE REMOVED*

INDEPENDENTS TO BE ADDED TO ALL PROMOTIONS:

S/REP	SIS#	NAME	VAP SUPPLIER	#/SKUS	
162301	760781	BLOUINS BEV	CAPITAL CANDY	1	✓
162603	397332	CY'S PHARMACY	EP KIRST	2	✓

Sugar Creek (McLane) @ 1 per

Dorel B1G1f #800018

11/26/9798SKUS.XLS

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